



BIG CARIBBEAN BUSINESS PROFILES INSURANCE

ExamOne provides high-quality exams for insurance seekers

BY CYNTHIA COLÓN

Before being approved for life, disability or critical illness insurance policies, insurance companies require clients to obtain a medical checkup depending on the policy. ExamOne, a Quest Diagnostics subsidiary, has been providing such exams in Puerto Rico for more than two years. The company provides teleunderwriting, paramed exams and laboratory testing, among other services.

Iovetly Meléndez, the affiliate director of ExamOne Puerto Rico, started the company from scratch in 2007. Having worked as a registered nurse for eight years, she decided to take on the challenge of re-establishing ExamOne, which had previously operated on the island years ago.

"I started ExamOne with just a few marketing materials and after two years the company has posted growth of 118% with just 18 nurses and four administrative workers," Meléndez said proudly.

ExamOne professionals conduct exams in the applicant's home, office or at the nearest ExamOne location. Once an exam is completed, the paramed questionnaire or other additional required information will be sent to the insurance company. Any exam done during the evaluation will be sent to ExamOne or to another laboratory designated by the insurance company. Final laboratory results will be sent to the company where the client is applying.

Meléndez has worked extremely hard to offer the best service to her clients by offering fast and accurate service, 24-hour fax, voice and e-mail lines and convenient hours of operation. Clients are called for scheduling within 24 hours and agents can receive status updates by phone, fax or e-mail.

"With ExamOne, insurance applicants receive high-quality exams and their information is quality controlled and expedited to the home office," explained Meléndez. ■



*Iovetly Meléndez,
the affiliate director
of ExamOne
Puerto Rico*

Experiencia & Solidez

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Con más de seis décadas sirviendo a los puertorriqueños con productos de calidad, **Atlantic Southern Insurance** es la compañía nativa de seguros de vida e incapacidad física de más antigüedad en Puerto Rico.

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En **Atlantic Southern Insurance** buscamos ofrecer productos de calidad, servicios y un sistema altamente automatizado de procesamiento de reclamos para manejar las necesidades de nuestros clientes de una manera rápida, y eficaz.

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